

Girls Inc. of Orange County
ANNUAL REPORT 2017

**girls
inc.**



FUEL HER FIRE,
AND SHE WILL CHANGE THE WORLD.

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A MESSAGE FROM YOUR 2018 LEADERSHIP

We believe **ALL GIRLS DESERVE TO REALIZE THEIR FULL POTENTIAL**...and, in order to do that, girls need to have the **STRENGTH** and **RESILIENCE** to follow their own path, explore many options, **TRY** and sometimes **FAIL**.

In 2017, Girls Inc. of Orange County transitioned largely to site based programming for the simple reason that we need to "go to where the girls are". From elementary schools to universities, we are delivering our impactful programs that change the trajectory of the lives of girls, their families and the community for the better.

Our results and our stories here are but small examples of our work....our partnerships with schools, extensive volunteer contributions, committed board of directors and generosity of our donors fuels **OUR** fire to serve more girls, more deeply. We reached over 4,000 girls across the county in 2017, and have developed plans to expand a number of programs in the coming years. Please join us as we change the world, one girl at a time.

With you in HER corner, she will succeed!

Lucy Santana-Ornelas
Chief Executive Officer

Janet Michels
2018 President & Chair

THE GIRLS INC. EXPERIENCE

Trained staff and volunteers build lasting, mentoring relationships in girls-only spaces that are physically and emotionally safe and where girls find a sisterhood of support with shared drive, mutual respect, and high expectations. Hands-on, research-informed programs provide girls with the skills and knowledge to set goals, overcome obstacles, and improve academic performance.



Girls Inc. girls are STRONG

They are in charge of their health and possess the knowledge, skills, and attitudes to develop and sustain healthy lifestyles.



Girls Inc. girls are SMART

They are academically engaged, and connect academics to life experiences, opportunities, and careers.



Girls Inc. girls are BOLD

They are socially and emotionally intelligent and display character and confidence in the life skills that allow for independent, productive, and fulfilling lives.

“Girls Inc. girls stand up for their beliefs. 83% do what they believe is right, even if their friends make fun of them.”

Every day, in communities across the U.S., girls encounter significant obstacles to their well-being and success.

- **1 in 5** girls in the U.S. lives in poverty



- **1 in 6** U.S. girls will not finish high school



- **1 in 10** U.S. high school girls has experienced physical dating violence



Girls Inc. meets these challenges by helping girls explore and celebrate their strengths, their voices, who they are today, and who they will become.

Girls Inc. inspires all girls to be strong, smart, and bold. Our comprehensive approach to whole girl development equips girls to navigate gender, economic, and social barriers and grow up healthy, educated, and independent.

These positive outcomes are achieved through three core elements embedded in a high quality Girls Inc. Experience: **people**, an **environment**, and **programming** that, together, empower girls to succeed.



A YEAR IN REVIEW



Girls Inc. girls are invested in their education and **95% say they care about doing well in school**

Mission - Girls Inc. of Orange County inspires all girls to be strong, smart, and bold.

Vision - Empowered Girls in an Equitable Society

For 64 years, Girls Inc. has been there for girls helping them to say “I can” instead of “I can’t” and teaching them to respect themselves, and believe that they are capable of great things.

At Girls Inc., a girl can start her journey in elementary school and be guided all the way to and through college. In 2017, over 4,000 girls, ages 5 to 18, participated in Girls Inc. programs at 53 outreach locations throughout Orange County.

From kindergarten to college, Girls Inc. prepares girls with the skills, knowledge, and attitudes to become strong (healthy), smart (educated), and bold (independent) women.

We believe that every girl deserves to realize her full potential.

At Girls Inc., we help her develop the confidence, strength, and resilience to overcome any challenge, pursue higher education and any career she chooses.



STRONG

- Health and Wellness
- Healthy Body Image
- Healthy Relationships and Prevention of Violence
- Teen Pregnancy Prevention
- Physical Fitness Activities

77% of Girls Inc. girls are happy with their bodies, compared to 48% of girls nationally



91% of Girls Inc. girls know how to maintain a healthy body through exercise

SMART

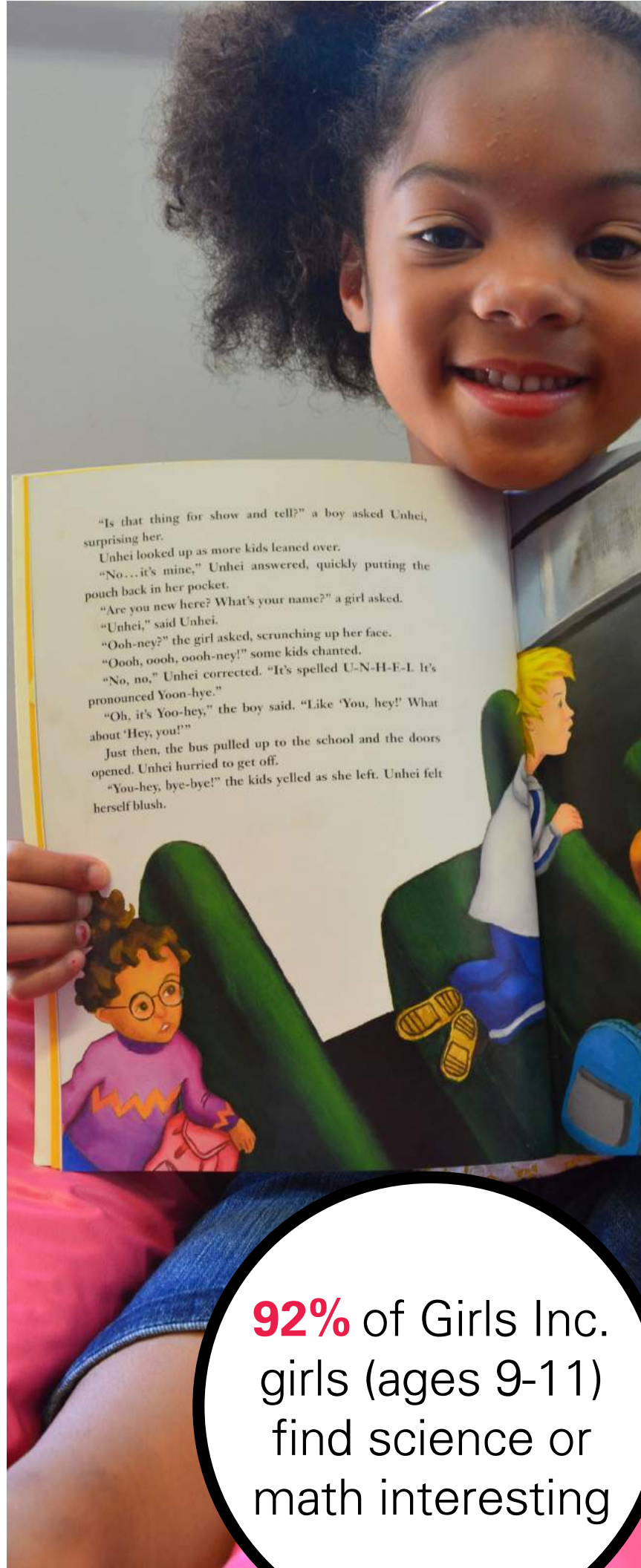
- Early Childhood Literacy
- STEM (Science, Technology, Engineering, and Mathematics)
- College and Career Readiness

9 out of **10** Girls Inc. girls:

- Care about doing well in school
- Like learning new things
- Try to find out more about the things that interest them



78% of Girls Inc. girls (ages 9-18) find reading fun and interesting



92% of Girls Inc. girls (ages 9-11) find science or math interesting

BOLD

- Life Skills/Personal Safety
- Leadership/Advocacy
- Mentoring
- Media Literacy
- Financial Literacy
- Workforce Readiness
- Entrepreneurship

90% of girls understand budgeting and other key financial concepts

100% of College Bound girls know what it takes to plan their career

91% of girls understand and know how to recognize dating abuse



GIRLS MEAN BUSINESS!

Girls 9-11 years old start their own businesses at the **YESS Entrepreneurship Academy**. Every girl should know she can be her own boss and how many different careers there are!

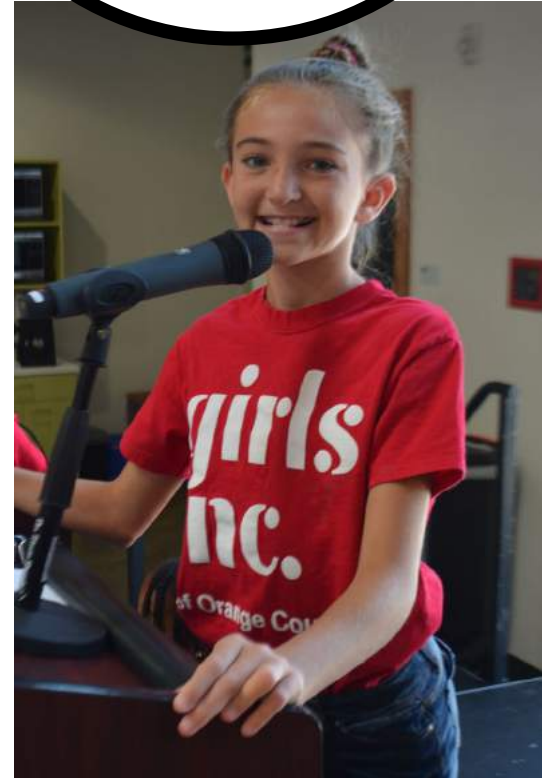
Girls Inc. relocated its 20-year **YESS Entrepreneurship Academy** to Chapman University to enforce that college can be in the future for every girl!

Girls knowledge of basic financial concepts and money management:

Before attending the program: 9%

After attending the program: 82%

Girls learn about profit & loss, budgeting, marketing and delivering a great customer experience!



MEET EMILY!

My mom never knew how we were going to pay the rent, so each month we were one month closer to being evicted. I felt helpless at an early age because there wasn't much my older brother and I could do to help except go to school and get good grades. My college dreams, just like me, remained small and any efforts towards applying would fall on me. College was never discussed. Where our next meal would come from was always more important. My mom sacrificed much of her life for my brother and I, and she is the only support I've ever had in my life.



My college aspirations became a reality once I stepped into the Girls Inc. College Bound Program.

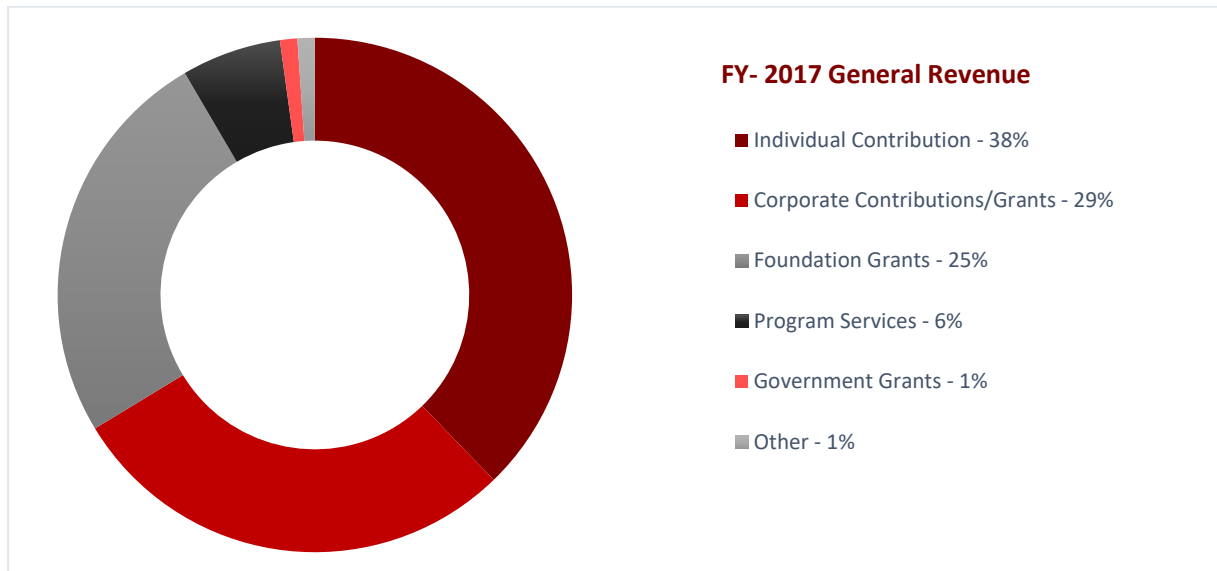
The facilitator encouraged me to create a college poster of where I wanted to go and what I wanted to study in my future. I was clueless as to the types of colleges and degrees available but I knew I wanted to do something with animals. Watching my mom struggle motivated me to work toward college and a degree in Veterinary Medicine.

Once my dream board was made, college was achievable. I was exposed to a variety of ways to pay for college, which was exciting because I assumed that college was too expensive. My involvement at Girls Inc. gave me and my family hope for a stronger, smarter, and bolder future. My mom's struggles and commitment to make my life better has given me the strength to overcome earlier obstacles and has changed the trajectory of my path forever. I now have the tools to lead and live a life filled with power, freedom and possibility.

**In 2017,
Girls Inc. girls
were awarded
\$106,500 in
scholarships**

In 2017, Emily was awarded a \$20,000 scholarship from Girls Inc. National. Emily is thriving in her first year at Oregon State University.

FUNDING HER FUTURE



FINANCIALS

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS DECEMBER 31, 2017 (IN THOUSANDS)

REVENUE

CONTRIBUTIONS AND GRANTS	\$1,993,928
PROGRAM SERVICES	134,818
INVESTMENT INCOME	12,277
OTHER REVENUE	370
TOTAL REVENUE	2,141,393

EXPENSES

SALARIES AND BENEFITS	\$1,411,424
OTHER EXPENSES (FUNDRAISING, PROGRAM & ADMINISTRATIVE)	633,474
TOTAL EXPENSES	2,044,898

REVENUE LESS EXPENSES	96,496
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NET ASSETS

TOTAL ASSETS	\$1,016,676
TOTAL LIABILITIES	203,565
NET ASSETS AT YEAR END	813,111

CHAMPIONS FOR GIRLS



Pacesetter \$100,000+

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UltraSystems Environmental



"If you want to get a glimpse of tomorrow's workforce today, just participate in the Girls Inc. Externship Program. We have participated in the Externship Program the past five years, and every year I am more and more impressed with the quality and knowledge of the Externs."

Mark Tomaszewski
Chief Marketing Officer
Global Benefits Group



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Whole Foods Market
Western Digital

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Chapman University Circle K
Dads for Daughters
FBI
Human Options
Jewish Community Center (JCC)
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National Council of Alcoholism and Drug
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Orange County District Attorney's Office
Santa Ana College Occupational Therapy
Assistant Program
Santa Ana Police Department
Second Harvest Food Bank
Sio
UCI Circle K
UCI Movement Exchange
United Health Group
WISE (Women Investing in Security Education)
WISE Solutions (Walsh Insurance Services and
Education)
Women for Girls



**Girls Inc. volunteers
contributed 11,180
hours to serve our
girls!**

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Individual Volunteers

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Alanna Skillman
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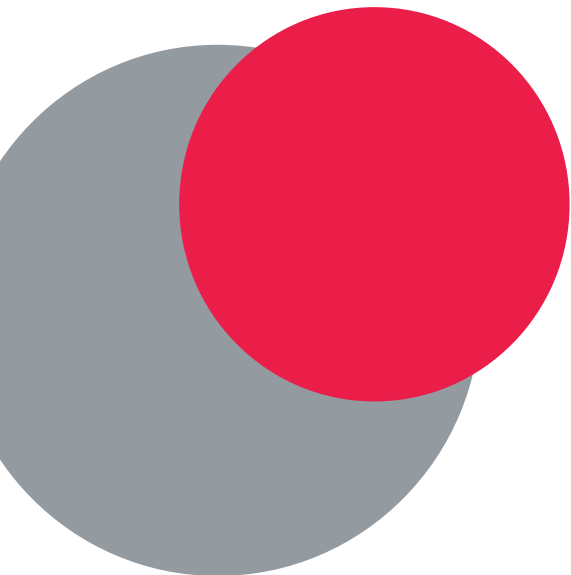


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“Helping these girls through the process of applying to college and crafting their personal statements is extremely gratifying....seeing them get into colleges as well as the pride they and their families have is why we keep volunteering after 20 years!”

**Judy Slutzky and Nancy Sheffner
2017 Girls Inc. Volunteer Honorees**



**WE
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VOLUNTEERS!**



Girls Inc. of Orange County

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For more information, please contact Lucy Santana, CEO at lsantana@girlsinc-oc.org

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